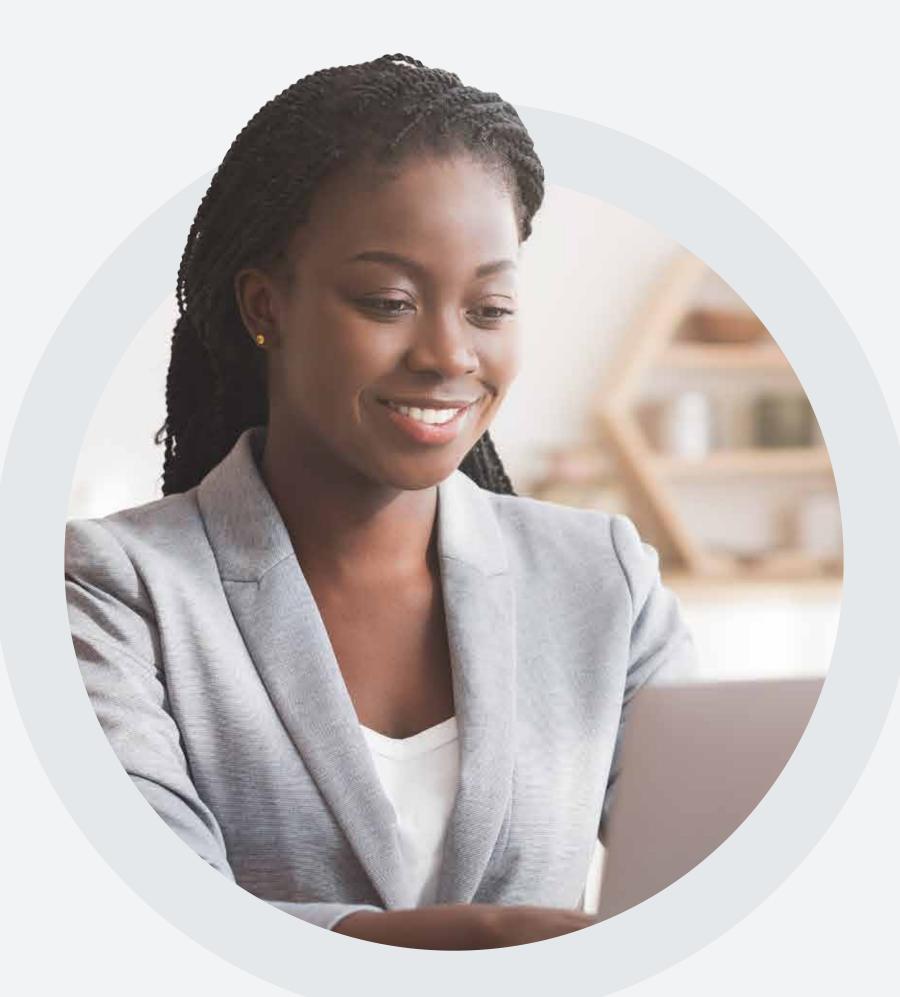
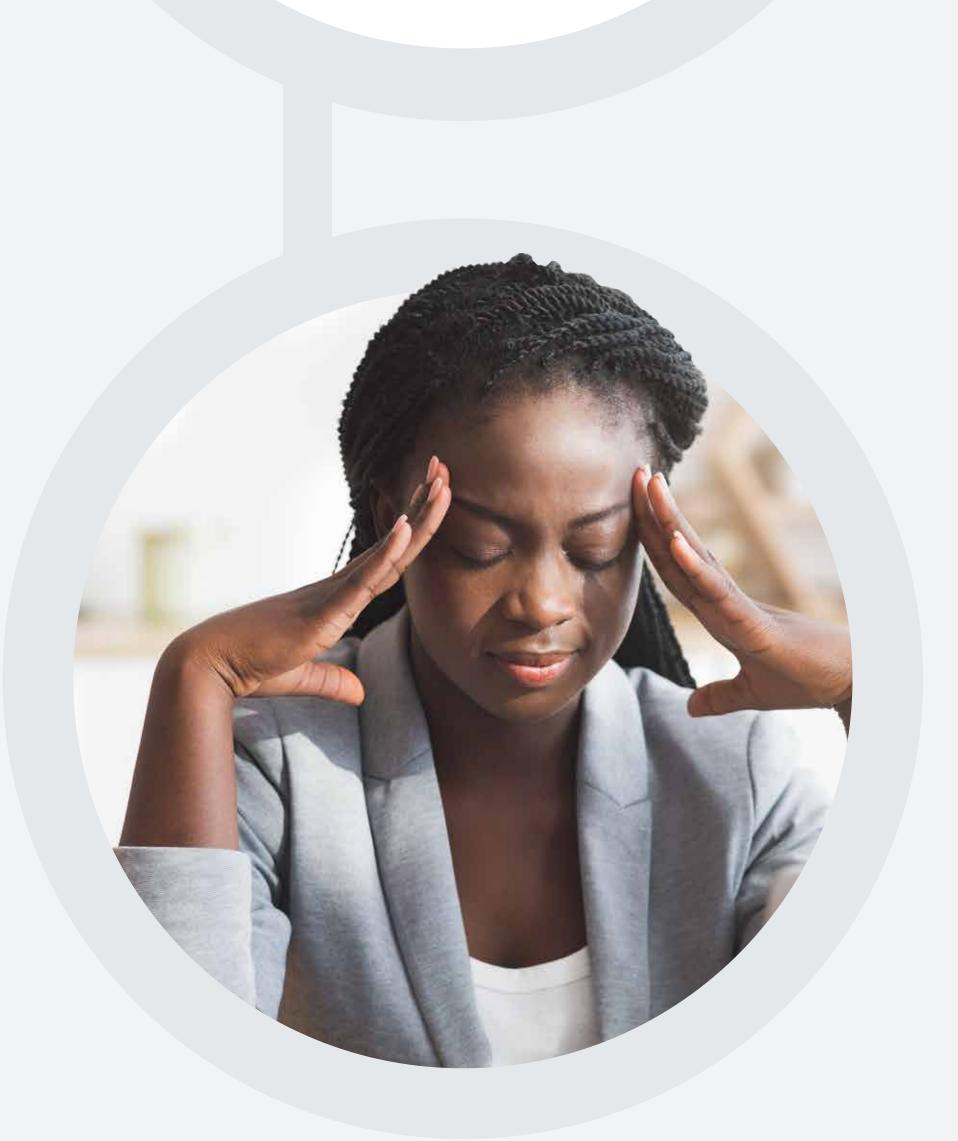
Close the gaps in the customer journey with digital identity management by **Teradata and Celebrus** 



Jane needs new car insurance.

Hi! Are you searching for Life Insurance?



The search tool leads her to the wrong answer. The chatbot frustrates her.

90% of consumers will engage with a competitor when frustrated. (Avionos)

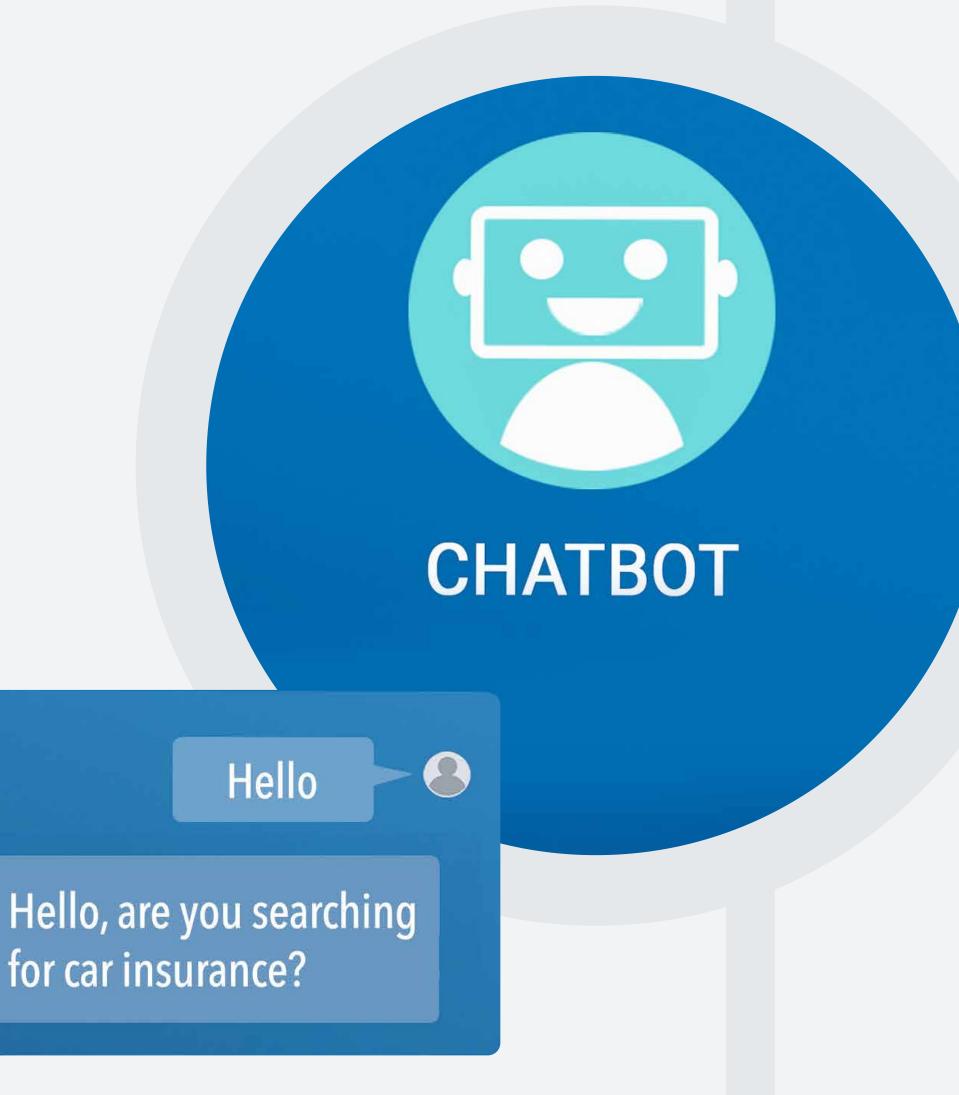
This means tens of millions in lost revenue.

Jane returns later. It doesn't remember her search.

Jane gives up.

Jane visits another insurance company website-one that uses **Teradata Vantage<sup>™</sup> with** Celebrus technology.

First-party cookies collect data. Data is captured and organized. It predicts actions



and prescribes solutions.

## 64% of customers

will immediately try new services or products from companies with good CX. (Qualtrics)

Information about the customer is stored and used now-and when the customer returns.

Later that day, a rep calls Jane. With first-party data and analytics, they already know exactly what Jane looked at earlier anticipating her needs.

> 71% of consumers have made a purchase decision based on CX quality (Salesforce)

## She purchases the plan.

90% of customers say they trust companies with great CX,

compared to 15% of customers who trust companies with poor CX (Qualtrics)

Emotion affects CX, and high-quality CX keeps customers loyal.



**Only Teradata Vantage and** Celebrus provide the digital identity management needed to provide great CX.

Reach your highest customer satisfaction scores ever with Teradata and Celebrus.

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