What's Driving

Outages, Disruptions,





A look at outage market trends

Pervasiveness of outages



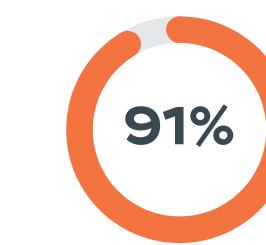
of businesses experienced an outage in a 3-year period¹

Frequency of outages



of companies experienced 5 or more outages during the same 3-year period²

Cost of outages



of mid-size and large enterprises have downtime costs of \$300,000 per hour or more³

between \$1M-\$5M per hour Even with 99.99% availability, annual

• 40% indicated downtime costs

downtime is allotted to be 52 minutes

Major outages in 2021-2022

Verizon: April 20, 2022

Microsoft Azure AD:

Duration:

Impact:

1.5 hours

Office 365

customers

24,000 customers

December 15, 2021 Comcast:

November 9, 2021

Duration: Impact:

Services:

3 hours estimated 24,000

Facebook: October 4, 2021

Duration: Services:

7 hours Facebook, Instagram, WhatsApp, Oculus

Fastly: June 8, 2021

Duration: Impact:

1 hour

100,000+ customers

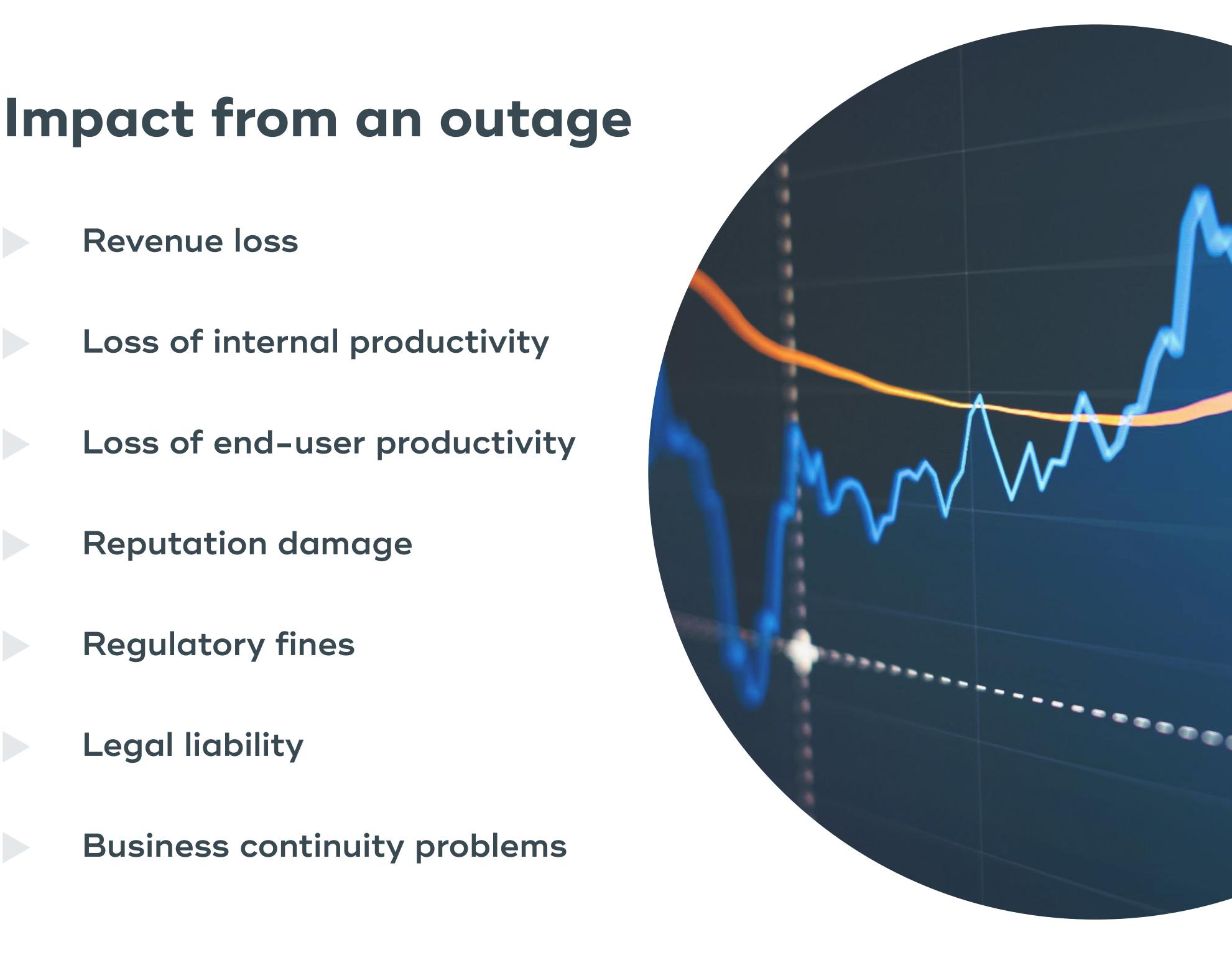
Cloudflare Magic Transit: May 3, 2021

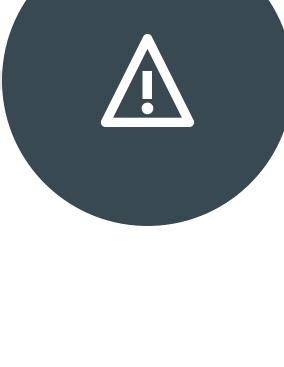
Duration: 2 hours

Revenue loss

- Loss of internal productivity
- Loss of end-user productivity
- Reputation damage
- Regulatory fines
- Legal liability

Business continuity problems





Pervasiveness in market A company falls victim to a cyberattack every 39 seconds⁴

cybercrime, and ransomware

Constant threat of cyberattacks,

Increase in frequency

globally have experienced at least one form of cyberattack⁵

Over 60% of organizations

105% YoY surge in global ransomware attacks in 2021, for a total of **623M** attacks⁶ 50% more cyberattacks per

week against businesses in 2021

saw over 900 attacks per week per organization⁷ Education, government, and communications were the

most targeted industries⁸

losses reported in 20209

\$10.5T estimated worldwide

compared to 2020. 2021 Q4

\$6.9B cost of cybercrime to Increase in costs Americans, more than 3x the

> costs related to cybercrime in 2025, with a **15%** CAGR¹⁰ \$4.24M average total cost of a

21% CAGR for direct cyber insurance premiums until 2025¹²

data breach due to a cyberattack,

increased in 2021 from \$3.86M

in 2020; a **10**% YoY increase¹¹



Turning to a hybrid multi-cloud strategy Providing operational resilience with a hybrid multi-cloud strategy

92% of organizations surveyed

have a multi-cloud strategy

82% have hybrid cloud,

with 76% of those using

multiple public clouds

10% use multiple

public clouds

Sources

1, 2

3

4, 5

6

7, 8

11

Ensure business continuity and mitigate outages by having the ability to seamlessly switch between multiple cloud service providers and move back on-premises when needed.

Combat system risk

Information Technology Intelligence Consulting, "ITIC 2021 Global Server Hardware, Server OS Reliability Report," June/July 2021. Spanning, "Cyberattacks 2021: Phishing, Ransomware & Data Breach Statistics From the

Check Point, "Check Point Research: Cyber Attacks Increased

SonicWall, "2022 SonicWall Cyber Threat Report," February 2022.

LogicMonitor, "IT Outage Impact Study," 2019.

Learn more at **Teradata.com**.

- 50% Year over Year." FBI, "Federal Bureau of Investigation Internet
- McKinsey & Company, "Cybersecurity trends: Looking over the horizon," March 2022.

IBM, "Cost of a Data Breach Report

Last Year," January 2022.

Crime Report 2021."

2021," July 2021.

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